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THE WEEKLY OF BUSINESS AVIATION

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TOP OFFICIALS RESHUFFLED AGAIN AT FAIRCHILD AIRCRAFT CORP.

Fairchild Industries Inc., which named a new president and top marketing official at Fairchild Aircraft Corp. in San Antonio, Tex. just last summer, has abruptly replaced those two men and made a number of other personnel changes. The unexpected replacement of Alan Kehlet as president and E. Judson Brandreth, Jr. as senior vice president-marketing and customer support, apparently signals a change in the marketing program for the Saab-Fairchild 340 aircraft being developed in conjunction with Saab-Scania of Sweden.

Kehlet and Brandreth joined Fairchild in San Antonio last June after serving in similar positions with the Sabreliner Division of Rockwell International *(BA, June 28/201)*. They were hired to replace W. Daniel Heidt and Richard N. (Dick) Robinson *(BA, May 31/169)*. Brandreth initially came to Fairchild as vice president-marketing, but was promoted last October to senior vice president-marketing and customer support *(BA, Nov. 1/140)*. Despite their short time on the job, they were removed from those posts this month, apparently on the direct orders of Edward G. Uhl, Fairchild chairman and chief executive officer.

An announcement by the company last week said that Anthony J. (Tony) Spuria has been named to serve as president of the San Antonio operation, while Earl Morton will head up marketing activities. Spuria, a senior vice president of the parent company with responsibility for commercial aircraft activities, took over day-to-day operations at San Antonio following Heidt's reassignment. Morton, who has served in various marketing assignments with the company, had been named vice president-marketing late last year *(BA, Dec. 13/187)*.

One Fairchild official in San Antonio described the personnel shifts as "the beginning of sort of an evolution" in marketing plans for the 340. Originally, a Saab-Fairchild joint venture group, headed by Tom Turner *(BA, May 24/162)* was to handle marketing of the 340 outside North America, while officials in San Antonio were to concentrate on both airline and corporate sales of the 340 in North America. Now Turner's group will apparently take on responsibility for marketing airline versions of the new aircraft worldwide, while San Antonio officials will concentrate only on corporate sales in North America.

Carl Ziegler, who had been serving as general sales manager and concentrating on possible government orders for the 340, has left the company. No replacement has been named. James Ross, who had been vice president-contracts, also has left Fairchild Aircraft Corp. David Candler, vice president-financial services, has assumed responsibility for the contracts function. George Mathwig, vice president-engineering, at San Antonio has been named director-engineering.

GAO RECOMMENDS DISPOSAL OF COAST GUARD'S GULFSTREAM AIRCRAFT

A General Accounting Office study has recommended that the Secretary of Transportation dispose of the U.S. Coast Guard's two Gulfstream aircraft at Washington National Airport, utilize more economical commercial airline service and issue a policy prohibiting the transportation of spouses, dependents and other nonofficial travelers on DOT aircraft.

The 13-page GAO report said the two Coast Guard aircraft—a Gulfstream I and II—cost "almost $2.6 million, including 458,000 gallons of fuel" to operate and maintain during fiscal year 1981 and were used "primarily to transport high-ranking DOT and Coast Guard officials, as well as their spouses and guests to

(Continued on the following page)

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STATUS OF AIRPORT AND AIRWAY TRUST FUND
December 31, 1982

		Current Month	Fiscal Year to Date
I.	BALANCE - BEGINNING OF PERIOD	$3,872,348,866.51	$3,881,478,472.29
II.	RECEIPTS:		
A.	Excise Taxes (Transferred from General Fund):		
	1. Any liquid fuel other than gasoline	7,000,000.00	22,210,000.00
	2. Tires used on aircraft	80,000.00	234,000.00
	3. Tubes used on aircraft	10,000.00	29,000.00
	4. Gasoline:		
	a. Commercial 4 cents tax	100,000.00	300,000.00
	b. Non-commercial 4 cents tax	1,100,000.00	3,390,000.00
	c. Non-commercial 8 cents tax	2,200,000.00	7,080,000.00
	5. Transportation by air, seats, berths, etc.	168,700,000.00	443,240,000.00
	6. Use of international travel facilities	5,700,000.00	14,400,000.00
	7. Transportation of property and cargo	8,500,000.00	20,650,000.00
	8. Use of civil aircraft	-0-	-0-
	Total Tax Receipts	193,390,000.00	511,533,000.00
B.	Less Reimbursement to General Fund-Refund of Taxes and Estimated Tax Credits:		
	1. Commercial avaiation gasoline	-0-	-0-
	2. Non-commercial gasoline	-0-	-0-
	3. Civil aircraft	-0-	32,061.00
	4. Any liquid fuel other than gasoline	-0-	33.00
	5. Gasoline - Retailer's tax	-0-	112.00
	6. Airline Ticket Refund	-0-	-0-
	7. Gasoline - Manufacturers Tax	-0-	-0-
	Total Reimbursement for Tax Refunds	-0-	32,206.00
	Net Tax Receipts	193,390,000.00	511,500,794.00
C.	Federal Payments	-0-	-0-
D.	Transfers from the General Fund	-0-	-0-
E.	Interest on Investments	234,940,658.64	239,883,661.96
	Net Receipts	428,330,658.64	751,384,455.96
III.	EXPENDITURES:		
A.	Federal Aviation Administration:		
	1. Operations	(689.95)	219,998,256.05
	2. Grants-in-Aid for Airports	32,941,451.01	91,518,731.44
	3. Facilities and Equipment	24,606,176.50	68,239,496.54
	4. Research, Engineering and Development	4,144,501.87	14,114,245.50
B.	Aviation Advisory Commission-Salaries & Expenses	-0-	-0-
C.	Interest on Refunds of Taxes	-0-	4,113.00
	Total Expenditures	61,691,439.43	393,874,842.53
IV.	BALANCE-END OF PERIOD	4,238,988,085.72	4,238,988,085.72

STATEMENT OF FINANCIAL CONDITION

ASSETS:		
Undisbursed Balances: 1/		
Airport and Airway Trust Fund (20X8103)	$ (160.34)	
Operations	3,603.87	
Grants-in-Aid for Airports	(6,204,886.88)	
Facilities and Equipment	6,801,776.90	
Research, Engineering and Development	4,253,752.17	
Aviation Advisory Commission-Salaries and Expenses	-0-	$ 4,854,085.72
INVESTMENTS:		
U.S. TREASURY CERTIFICATES OF INDEBTEDNESS:		
11-1/2% maturing June 30, 1983	371,608,000.00	
11-3/4% maturing June 30, 1983	102,316,000.00	
12-3/8% maturing June 30, 1983	3,757,710,000.00	
12-7/8% maturing June 30, 1983	2,500,000.00	4,234,134,000.00
Total Assets		4,238,988,085.72
LIABILITIES:		-0-
EQUITY:		
Excess Assets over Liabilities		$4,238,988,085.72
Total Liabilities and Equity		4,238,988,085.72

1/ Does not agree with BA 6653 due to processing error.

Bureau of Government Financial Operations
Division of Financial Management
Trust & Revolving Funds Branch
Date: FEB 25 1983

Department of Treasury Chart